



**Independent Auditor's Report
To the Members of Board of Lead India
Report on the Financial Statements**

Opinion

1. We have audited the accompanying financial statements of Lead India [Registration No. S - 38/26 -2000 (New Delhi) Registered under the Society Registration Act 1860] (the "Society"), which comprise the Balance Sheet as at 31 March 2019, the Income and Expenditure Account, Receipt and Payment Account for the year then ended, and significant accounting policies and notes to the financial statements.
2. In our opinion and to the best of our information and according to the explanations given to us the aforesaid financial statements give the information required by the Act in the manner so required and comply, in all material respects, with the conditions laid down in the Scheme for the management and administration of the Society and the rules made thereunder, to the extent relevant and applicable, and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Society as at 31 March 2019, and its surplus for the year ended on that date.

Basis of Opinion

3. We conducted our audit in accordance with the Standards on Auditing (SAs). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Society in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('ICAI') and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of the management for the Financial Statements

4. The Society ('management') is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Society in accordance with the accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Society and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.



5. In preparing the financial statements, management is responsible for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Society or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

6. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.
7. As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:
 - Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence including the utilization certificates submitted by the sub-recipients, that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
 - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
 - Conclude on the appropriateness of Society's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.
 - Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



8. We communicate with the management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Other Matter

9. We have also issued our audit report as per Form No. 10B pursuant to the requirements of section 12A(1)(b) of the Income-tax Act, 1961.

Report on Other Legal and Regulatory Requirements

10. We also report on the following points as under for the year ended 31 March 2019:

- a. Society has maintained its books of accounts in electronic mode. The books of accounts are updated and maintained by the finance department of the Society on regular basis. The books of accounts are maintained in Delhi location. In our opinion and accordingly information provided to us, proper books of accounts are maintained by the Society and the same is maintained in accordance with the provisions of the Act and the rules made thereunder;
- b. Receipts and disbursements are properly and correctly shown in the accounts;
- c. The cash balance, vouchers, bank book etc. are in custody of Chief Executive Officer and the same are in agreement with Books of account on the date of our audit;
- d. All books, deeds, accounts, vouchers or other documents or records required by us were produced for audit;
- e. Society has maintained register of movable and immovable properties. In our opinion and according to the information provide to us, the changes (if any) in the register of movable and immovable properties of the Society has been incorporated in the books of accounts properly.
- f. The Executive Director and Accounts Officer of the Society appeared before us and furnished all information required for audit;
- g. In our opinion and according to the information provided to us, no property or funds of the Society were applied for any object or purpose other than the object or purpose of the Society;
- h. Society has invested its surplus in fixed deposit of scheduled Bank as defined in Reserve Bank of India Act, 1934 as well as under the provisions of section 11(5) of the Income Tax Act.
- i. In our opinion and according to the information provided to us, in this year there is no alienation in the immovable property of the Society wherever applicable;



- j. There is no special matter which we may think fit or necessary to bring to the notice of Board Members or any other user of the financial statement, status of major compliance is as under;
- a. Society has filed its Income Tax Return for the Financial Year 2017-18 on or before the due date prescribed under section 139(1) of the Income Tax Act.
 - b. Society has filed its Annual FCRA Return for the Financial Year 2017-18 on or before the due date prescribed under the Foreign Contribution Regulation Act 2010.
 - c. Society is filling quarterly intimation of receipt of foreign contribution received, as per the requirement of the Foreign Contribution Regulation Act 2010.
- k. In our opinion and according to the information provided to us, no cases of irregular, illegal or improper expenditure or failure or omission to recover moneys or other property belonging to the Society or of loss, or waste of moneys or other property thereof, and whether such expenditure, failure, omission, loss or waste was caused in consequence of breach of trust or misapplication or any other misconduct on the part of the board members or any other person while in the management of the Society were identified;
- l. In our opinion and according to the information provided to us, no board member has any interest in the investment of the Society;
- m. In our opinion and according to the information provided to us, no board member is a debtor or creditor of the Society. Further, Society only has investment in the form of fixed deposits and bonds of government of India and all fixed deposits/investments are in name of the Society;
- n. In our opinion and according to the information provided to us, no irregularities were pointed out in the books of accounts of previous year.

For: S. Sahoo & Co
Chartered Accountants
Firm Registration No.: 322952E



CA. Subhajit Sahoo, FCA, LLB
Partner
Membership No.: 057426
UDIN: 19057426AAAAWT9262

Place: New Delhi
Date: 30-09-2019

LEAD INDIA
M-8 , 3rd Floor , Greater Kailash Part-1, New Delhi-110048

Amount in (Rs.)

BALANCE SHEET AS AT 31st MARCH, 2019

	SCHEDULE	2018-19	2017-18
SOURCES OF FUNDS			
I. FUND BALANCES			
a. General Fund	[01]	20,007,168	10,512,994
b. Corpus Fund	[02]	8,534,940	8,534,940
c. Asset Fund Fund	[03]	215,398	457,647
TOTAL	I	28,757,506	19,505,581
II. LOAN FUND			
a. Secured Loan		-	-
b. Unsecured Loan		-	-
	II	-	-
TOTAL Rs.	[I + II]	28,757,506	19,505,581
APPLICATION OF FUNDS			
I. FIXED ASSETS			
Gross Block	[04]	1,959,427	2,601,647
Less: Accumulated Depreciation		1,572,735	1,936,755
Net Block		386,692	664,892
II. INVESTMENTS	[05]	11,510,700	10,894,334
III. CURRENT ASSETS, LOAN & ADVANCES			
a. Loan & Advances	[06]	1,037,586	888,854
b. Other Current Assets	[07]	583,209	992,191
c. Cash & Bank Balance	[08]	16,092,732	6,933,322
	A	17,713,527	8,814,367
Less: CURRENT LIABILITIES & PROVISIONS			
a. Current Liabilities	[09]	853,413	868,011
b. Unspent Grant Balance		-	-
	B	853,413	868,011
NET CURRENT ASSETS	[A - B]	16,860,114	7,946,355
TOTAL Rs.	[I+II+III]	28,757,506	19,505,581

Significant Accounting Policies and Notes to Accounts [18] - -
The Schedule referred to above from an integral part of the Balance sheet.

INTERMS OF OUR REPORT ON EVEN DATE

For & on behalf :
S.SAHOO & CO.
Chartered Accountants

CA Subhajit Sahoo, FCA, LLb
Partner
M No. : 057426
FR No. : 322952E
Place : New Delhi
Date : 30 SEP 2019



For :
LEAD INDIA

Bhawana Luthra
Bhawana Luthra
Executive Director



Mahesh K Patil
Mahesh K Patil
Treasurer

LEAD INDIA
M-8 , 3rd Floor , Greater Kailash Part-1, New Delhi-110048

Amount in (Rs.)

INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2019	SCHEDULE	2018-19	2017-18
I. INCOME			
Grant-in-Aid	[10]	11,633,536	7,717,242
Donation		8,631,090	15,750
Cohort Participation Fees		1,304,605	955,449
Other Income	[11]	414,969	420,840
Interest Income	[12]	1,344,665	1,181,982
TOTAL Rs.	I	23,328,865	10,291,263
II. EXPENDITURE			
Programme Expenses	[13]	10,133,801	10,095,325
Administration Expenses	[14]	2,283,984	2,292,852
Training Activities	[15]	792,866	3,027,153
Governance Expenses	[16]	584,089	717,928
Other Training Activities	[17]	-	86,133
Depreciation	[04]	77,719	131,829
Less: Depreciation Transferred to Capital Fund	[03]	37,768	79,931
TOTAL Rs.	II	13,834,691	16,271,289

III. Excess of Income Over Expenditure Transferred to General Fund [I-II] 9,494,174 (5,980,026)

Significant Accounting Policies and Notes to Accounts [18]
The Schedule referred to above from an integral part of income & expenditure account

INTERMS OF OUR REPORT ON EVEN DATE

For & on behalf :
S.SAHOO & CO.
Chartered Accountants

CA Subhajit Sahoo, FCA, LLb
Partner
M No. : 057426
FR No. : 322952E
Place : New Delhi
Date : 130 SEP 2019



Bhawana Luthra
Bhawana Luthra
Executive Director

Mahesh K Patil
Mahesh K Patil
Treasurer

RECEIPTS & PAYMENT ACCOUNT FOR THE YEAR ENDED 31st MARCH 2019			
	SCHEDULE	2018-19	2017-18
I. RECEIPTS			
OPENING BALANCE			
Foreign Projects			
Cash-in-Hand at Delhi (H.O)		121,598.00	161,440
Cash at Bank			
Citi Bank (Main A/c)		295,437.08	8,493,998
Citi Bank Multi Deposits (Sweep A/c)		1,409,003.00	1,354,574
State Bank of India (Utilisation A/c)		3,101.00	3,103
Investment in Fixed Deposits with Citi Bank		10,808,381.00	10,306,157
Indian Projects			
Cash in Hand		44,862.00	64,276
Cash at Bank			
State Bank of India		8,198.50	8,848
Citi Bank		69,561.23	874,516
YES Bank		2,140,245.73	1,934,702
Citi Bank Multi Deposits (Sweep A/c)		2,759,913.00	2,695,058
		17,660,300	25,896,671
Grant Received	[10A]	12,118,460	5,581,244
Donation		8,631,090	15,750
Cohort Participation Fees		1,304,605	955,449
Other Income	[11A]	320,968	420,840
Interest Income	[12A]	1,047,814	1,014,627
Advance & Deposits Received (NET)		(145,271)	19,011
		23,277,666	8,006,921
TOTAL Rs.	I	40,937,966	33,903,592
II. PAYMENTS			
Programme Expenses	[13A]	10,133,801	10,095,325
Administration Expenses	[14A]	2,283,984	2,292,852
Training Activities	[15A]	792,866	3,027,153
Governance Expenses	[16A]	584,089	717,928
Other Training Activities	[17A]	-	86,133
		13,794,740	16,219,392
Non-Recurring Expenses	[04]	4,000	23,900
CLOSING BALANCE			
Foreign Projects			
Cash-in-Hand at Delhi (H.O)		162,705	121,598
Cash at Bank			
Citi Bank (Main A/c)		6,206,382	295,437
Citi Bank Multi Deposits (Sweep A/c)		1,453,145	1,409,003
State Bank of India (Utilisation A/c)		3,210	3,101
Investment in Fixed Deposits with Citi Bank		11,159,521	10,808,381
Indian Projects			
Cash in Hand		3,996	44,862
Cash at Bank			
State Bank of India		-	8,199
Citi Bank		398,140	69,561
YES Bank		4,831,867	2,140,246
Citi Bank Multi Deposits (Sweep A/c)		2,920,260	2,759,913
		27,139,226	17,660,301
TOTAL Rs.	II	40,937,966	33,903,592

Significant Accounting Policies and Notes to Accounts

[18]

The Schedule referred to above from an integral part of Receipt and Payment Account A/c

IN TERMS OF OUR REPORT ON EVEN DATE

For & on behalf :
S.SAHOO & CO.
Chartered Accountants

CA Subhajit Sahoo, FCA, LLb
Partner
M No. : 057426
FR No. : 322952E
Place : New Delhi
Date :



30 SEP 2019

Bhawana Luthra
Executive Director



Mañesh K Patil
Treasurer